



HOW-TO MANUAL

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Introduction

HAVE A LEAGUE YOUR WAY PROVIDES SOMETHING FOR EVERY BOWLER!

Thank you for taking part in the all new Have A League Your Way program. This program features a huge selection of merchandise that will appeal to all of your bowlers. And it is all available directly to the bowler through our user friendly www.LeagueRewards.com redemption center. The merchandise collection includes 100's of options including bowling balls & pins, bowling shoes & bags, sports merchandise and jackets.

The Have A League Your Way is easy and hassle free.

YOU RUN A LEAGUE THAT INTERESTS YOUR BOWLERS- we provide you with materials for over 15 types of popular leagues

IT'S CONVENIENT & NO HASSLE FOR YOU - You order specially coded Bowling Bucks certificates that bowlers redeem online.

NO INVENTORY COMMITMENT - the merchandise is shipped directly to the bowler's home, you will never have surplus.

We wish you much success with this program and we are here to help you anytime Monday through Friday 9 AM - 6 PM Eastern Time. Call your account executive directly.

1-888-2-GO-BOWL (1-888-246-2695)
Ken Gamble ext. 127 / kgamble@leadingedgepromo.com

Your marketing partners, Leading Edge Promotions 2001 West Parkes Drive Broadview, IL 60155 www.leadingedgepromo.com

Questions And Answers For In-Center Personnel

Q: What are the important benefits to the customer?

A: You are offering the customers their choice of officially licensed merchandise for adults and kids from pro sports leagues like NASCAR, NFL, MLB, NBA & NHL teams, and popular characters like Batman, SpongeBob and Dora the Explorer. The officially licensed merchandise has a very high preceived value - so bowlers know they are getting a high quality product at an exceptional value.

Q: What specific information about the league do I need to know?

A: Every employee should know the DAY(s), DATE(s), TIME(s), PRICE AND LENGTH OF THE LEAGUE. In fact, a copy of the league registration flyer should be placed by the phone in a 3-ring binder so employees will have easy access to the information whenever a customer comes to the front desk or whenever he/she answers the telephone.

Q: What merchandise is available?

A: The bowler has 100's of options including bowling balls & pins, bowling shoes & bags, sports merchandise and jackets. To view all the options available, go online at www.LeagueRewards.com.

Q. How does my customer get the merchandise of his/her choice?

A: When your bowlers sign up for the league, you order individually coded Bowling Bucks certificates from us that are redeemable for merchandise on the www.LeagueRewards.com redemption site. Provide the Bowling Bucks certificate to each bowler and instruct him/her to go online at www.LeagueRewards.com to choose whatever he/she wants from the level for which he/she qualifies (complete instructions are on the certificate, see page 6 for details). At check out the bowler simply keys in the individual code from the Bowling Bucks certificate and the merchandise is ordered at "no cost". The merchandise is shipped directly to the bowler in 4 - 6 weeks.

Q. Are Bowling Bucks Certificates replaceable if lost?

A: Individually coded Bowling Bucks certificates should be treated like cash. If a Bowling Bucks certificate is lost it can only be replaced with the same code. The individual code can only be used one time, and once it is used, it becomes inactive (this helps to prevent any fraud). Bowling Bucks certificates cannot be redeemed for cash, they can only be redeemed for merchandise on www.LeagueRewards.com. Be sure to use the Bowling Bucks certificate tracking form provided in this manual (page 7) so you will have a record to identify which code was distributed when, to which bowler in the event they ask for replacement.

Q. Are there set order and delivery windows?

A: No, the Have A League Your Way program does not have set product order and delivery windows. You can order the Bowling Bucks certificates for your bowlers at your convenience as you need them and expect delivery in 1 - 2 weeks from the time you place your order.

About Bowling Bucks Certificates

TREAT BOWLING BUCKS CERTIFICATES LIKE CASH!

Individually coded Bowling Bucks certificates should be treated like cash. Each Bowling Bucks certificate represents the value merchandise ordered through www.LeagueRewards.com. There are two levels of merchandise: Gold Level (\$99.99) and Silver Level (\$44.99). Take care to protect the Bowling Bucks certificate when they are delivered to you and instruct your bowler that once the Bowling Bucks certificate is in his hands, it is his responsibility to protect it until it is redeemed.

If a Bowling Bucks certificate is lost it can only be replaced with another Bowling Bucks certificate with the same code. The individual code can only be used one time, and once it is used, it becomes inactive to help prevent fraudulent and/or multiple use of codes. Bowling Bucks certificates cannot be redeemed for cash, they can only be redeemed online at www.LeagueRewards.com for any officially licensed merchandise represented on the site.

IMPORTANT BOWLING BUCKS CERTIFICATE TRACKING REQUIREMENT!

We highly recommend that you keep track of the Bowling Bucks certificates that you distribute to your bowlers so you will have a record of the bowler's name, contact information and individual Bowling Buck certificate code. To help you do this, we have provided the Bowling Bucks certificate tracking sheet on page 7 of this manual to record each bowler's information as you distribute the Bowling Bucks certificates. With this record in hand, if a customer does request a replacement Bowling Bucks certificate you will know exactly what his original Bowling Bucks certificate code was, and there will be no chance of duplication.



Gold Bowling Bucks Certificate Details

There are two types of Bowling Bucks Certificates:

- (1) The Gold Bowling Bucks certificate is redeemable for any merchandise on the Gold Level on the www.LeagueRewards.com redemption site.
- (2) The Silver Bowling Bucks certificate is redeemable for any merchandise on the Silver Level on the www.LeagueRewards.com redemption site.

GOLD BOWLING BUCKS CERTIFICATE



Complete redemption instructions are included on both Certificates - see page 6 for redemption details

Silver Bowling Bucks Certificate Details

There are two types of Bowling Bucks Certificates:

- (1) The Gold Bowling Bucks certificate is redeemable for any merchandise on the Gold Level on the www.LeagueRewards.com redemption site.
- (2) The Silver Bowling Bucks certificate is redeemable for any merchandise on the Silver Level on the www.LeagueRewards.com redemption site.

SILVER BOWLING BUCKS CERTIFICATE



Complete redemption instructions are included on both Certificates - see page 6 for redemption details

Bowling Bucks Certificate Redemption Instructions

Redemption instructions are printed on each Bowling Bucks Certificate. For your convenience, the same instructions are printed here for reference.

- 1. Go to www.LeagueRewards.com
- 2. Register A New Account or Sign In
 - a. Register by filling out your email, password, billing and shipping information
 - b. Click Sign Up at the bottom of the page
 - c. You will be redirected to the home page
- 3. Under Products, select Gold (or Silver) Level
- 4. You may redeem this code for any Item listed under the Gold (or Silver) Level list.
 - a. Choose a Category to search for the merchandise of your choice from the level for which you qualify.
 - b. For a custom ball, choose Customize A Ball and you will be linked into the "Design Wizard". Follow the steps to choose a theme/design, add an image, and add text to create a one-of-a-kind bowling ball.
 - c. For assistance in designing your ball, feel free to contact our support team at 1-866-OTB-BOWL (1-866-682-2695).
- 5. After selecting your item, choose a weight or size if it applies and click "Add To Cart".
- 6. After you add your item choice to the shopping cart, you will be prompted to "Continue Shopping" or "Checkout". When you click "Checkout", you will be linked to the Checkout page showing your order and item price.
- 7. Click "Purchase". YOU WILL NOT BE BILLED.
- 8. You will be linked to the secure "Order Preview" checkout page.
 - a. Confirm your Shipping Address is correct
 - b. Confirm your Billing Address is correct
 - c. Scroll down to see your Order Reference number, Price, and Shipping cost.
- 9. Enter the code on your Bowling Bucks Certificate into the Discount/Voucher Code window and hit Apply.
- 10. A message in green will appear telling you "The code was applied successfully!" The Grand Total will now show \$0.00.
- 11. Scroll down the screen, skip the payment section and CLICK PROCESS PAYMENT at the bottom of the page.
- 12. Your order has now been processed and should be shipped to you within 3-4 weeks.
- 13. You will receive an order confirmation email with details of your order. Please call customer service if you did not receive an order confirmation email within 24 hours.

This certificate is good for one (1) Gold Level (or Silver Level) Item from www.LeagueRewards.com. Shipping to the contiguous 48 states is included. For shipping outside the contiguous 48 states, call for rates (1-866-682-2695). This certificate represents the value of a Gold (or Silver) Level Item and should be treated as cash. This certificate cannot be redeemed for cash. This certificate cannot be used in conjunction with any other offer. "League Rewards & Bowling Bucks" are programs of Leading Edge Promotions and OnTheBallBowling.com. .

	Bowling Bucks Certificate Tracking Form		
BOWLER'S NAME	CONTACT INFORMATION	BOWLING BUCKS CODE	DATE ISSUED

Downloadable Sales Flyers and Monitor Ads

To assist you in your promotion efforts for the large variety of leagues you can offer through the Have A League Your Way program, we have created easily customizable sales flyers that you can download, customize with your specific league information, print out and distribute in your center, and companion monitor ads for your overhead monitors. The print-optimized flyers and monitor ads are available for download from our Digital Download Center.

See page 9 for instructions on how to customize these flyers.

SALES FLYERS AND MONITOR ADS FOR THE FOLLOWING LEAGUES ARE CURRENTLY AVAILABLE FOR DOWNLOAD

BOWLING FOR GOLD - Generic Gold Level merchandise

BOWLING FOR SILVER - Generic Silver Level merchandise

TRIPLE THREAT LEAGUE - Triple Bowling Ball Roller Bags

DOUBLE THE FUN LEAGUE - Double Bowling Ball Roller Bags

PICK A PAIR/GOLD - Bowling Shoes and Double Bowling Ball Roller Bags

PICK A PAIR/SILVER - Bowling Shoes and Single Bowling Ball Tote Bags

NASCAR JACKET LEAGUE - NASCAR Driver Jackets

JACKET LEAGUE - NASCAR, Pro Sports, Automotive, Popular Culture & Kids Jackets

NFL FAN - NFL Team Balls, Pins, Bowling Ball Bags and Towels

MLB FAN - MLB Team Balls, Jackets & Chairs

NHL FAN - NHL Team Balls, Jackets & Chairs

NBA FAN - NBA Team Balls & Jackets

COLLEGE ZONE TAILGATE LEAGUE - Top College Team Chairs, Fleece Blankets, Coolers and Bags

BATMAN CLUB - Batman Balls, Pins & Jackets

ROLL 'N' BOWL KID'S CLUB - Character Jackets, Balls, Pins, Kid's Bowling Shoes & Tote Bags

SCOUTS LEAGUE - Girl Scouts, Boy Scouts & Cub Scout Balls

AMERICAN HEROES LEAGUE - U.S. Military Balls

ATTITUDE LEAGUE - Unusual, Cute, Funny or Dark Attitude Balls

CUSTOM BALL LEAGUE - Create Your Own Ball

ADDITIONAL LEAGUES WITH SALES FLYERS AND MONITOR ADS WILL BE ADDED DURING THE YEAR.

THE LEAGUE BOWLING FOR GOLD **Bowl And Choose Your Own League Reward** From 100's of Options! Choose from Bowling Balls, Jackets, College Tailgate Packages, **Bowling Bag & Shoe Combos and Triple Roller Bags** To see all the options available visit www.LeagueRewards.com Yes! Sign me up for the League! I authorize this bowling center to contact me by telephone League Day and Time Products shown are just a few of the 100's of options available through the www.LEAGUE REWARDS.com redemption center. Products are subject to change. Designs may vary

The 8.5" x 11" customizable sales flyers can be used vertically in your literature racks or folded and use it as a traditional self-mailer. The downloadable sales flyers provided on our Digital Download Center are print-optimized "writable" PDF's that can be customized in the blank areas by using Adobe Reader version 5 or higher. Simply click in the customizable area and type in your league specifics (registration fee if you are charging one, league price per week, day & time, start date, number of games, your center name, address, phone number and hours of operation). Use the customized flyers as handouts when customers ask for league details or mail the flyers to your customer mailing list.

HAVE A LEAGUE YOUR WAY BOWLING BUCKS CERTIFICATE ORDER FORM

NOTE: YOU MUST PURCHASE THE 2012 HAVE A LEAGUE YOUR WAY PROMOTION KIT TO ORDER BOWLING BUCKS CERTIFICATES

SHIPPING	INFORMATION						
Center Name		Phon	Phone				
Proprietor / Mana	ger	Fax					
Address		_	,	Please add for future merchan	dise order deadline reminders)		
City	StateZip	E-Ma	II(P	lease add for important e-mai	l marketing tips)		
PAYMENT	INFORMATION						
	s due upon placement of the order. s are offered on this program.	Nam	ie on	Credit Card			
Credit Card: MasterCard VISA AMEX Discover			Billing Address				
Credit Card #_					StateZip		
Expiration Date	e:Security Code	Phor	ne #_				
If ordering by mail, payable to Leading 2001 W. Parkes Driv	Signature (order cannot be processed without signature send this form with your check or money order, in the full amour Edge Promotions. Send to: Leading Edge Promotions ye, Broadview, IL 60155 or FAX order (with CC info)	e) To continu	nply with ue to su ders and Yes, I wa via fax fr	pply you with fax communications order acknowledgements, we mu nt to continue to receive program information om Leading Edge Promotions.	iness to business fax services, in order to such as program information, order date st obtain your signature. on, order date reminders and order acknowledgements ormation, order date reminders and order acknowledgemen		
888-291-7344.				om Leading Edge Promotions.	official of the state of the st		
 Electronic Option: League Certificates will be delivered to you via email in PDF format. The certificates are easy to print on any good quality laser printer. NOTE: You must provide your email address to receive the certificates electronically. Pre-Printed Option: Color League Certificates. Add \$1 per certificate for printed option and allow 1 week for UPS delivery. HAVE A LEAGUE YOUR WAY" BOWLING BUCKS CERTIFICATES You must provide your email address to receive the Bowling Bucks certificates electronically. 							
Item #	Certificate Type	QTY		ICE EACH	EXTENDED		
HALYW-GOLD	Gold Bowling Buck Certificate		Х	\$99.99	=		
HALYW-SILV	Silver Bowling Bucks Certificate		Χ	\$44.99	=		
	TOTAL BOV	VLING BU	JCK	S CERTIFICATES			
	тс	OTAL BOWLIN	IG BL	JCKS CERTIFICATES =			
TOTAL PRE-PRINTED OPTION (number of certificates X \$1.00) =							
· ·				PLUS HANDLING	\$10.00		
				TOTAL ORDER			
TERMS & CONDITIO	ONS: I agree to make full payment by check, money order or credit card	when I place the or	rder. I u	nderstand standard shippina to the	e contiauous U.S. is included in the price of the		

TERMS & CONDITIONS: I agree to make full payment by check, money order or credit card when I place the order. I understand standard shipping to the contiguous U.S. is included in the price of the Bowling Bucks certificate, but it does not include special services. For shipping outside the contiguous U.S., call for rates. International duties and customs fees will be added to international orders. I understand that no Bowling Bucks certificates will be shipped until the entire order is paid in full. I understand it is my responsibility to inspect all shipments upon receipt and report to Leading Edge Promotions any shortages or discrepancies within 10 days of delivery. Leading Edge Promotions will not be responsible for any shortages reported more than 10 days after the shipment is received. I agree to run the promotion under the guidelines set forth in the promotion How-To Manual. I also understand the trademarks, character names and logos used in this promotion are protected and cannot be used in any way without the express written consent of the licensors. I understand I must purchase a 2012 Have A League Your Way promotion kit to purchase Bowling Bucks certificates. Leading Edge Promotions reserves the right to limit the sales of Bowling Bucks certificates to be used only in association with this program. I understand by ordering these Bowling Bucks certificates I also agree to receive business faxes from Leading Edge regarding program information, order date reminders and order acknowledgements.

I have read the P.O. Terms & Conditions and agree.	Signature (Center Manager)	Date:

League Bowler Merchandise Order Form

Complete this form, choose the option you want and return it to your League Coordinator Please Print Clearly

Bowling Center Name	
Team Name	Team Number
Time & Day	
Your Name	
Address	
City	StateZip
Phone #	
	MERCHANDISE LEVEL CHOICE
CHOICE OF LEVEL	GOLD LEVEL SILVER LEVEL

REDEEMING YOUR BOWLING BUCKS CERTIFICATE

Your bowling center will provide you with an individually coded Bowling Bucks Certificate that is redeemable online for merchandise of your choice in the level for which you qualify.

Go to www.LeagueRewards.com to review the 100's of officially licensed merchandise options.

When you decide on the merchandise you want, you will be prompted to key in the individual code from your Bowling Bucks Certificate at check out to complete the transaction (complete ordering details are on the Bowling Bucks Certificate) Your merchandise will be delivered directly to your home. Allow 4-6 weeks for delivery.

Return Policy

HAVE A LEAGUE YOUR WAY BOWLING BALLS & PINS

Since balls and pins ordered through this program are handled directly through www.HaveABallYourWay.com, you should direct your customers to review the return policy that is stated online. The Have A Ball Your Way Return Policy can be found in the information area of the site.

For your information the following is a summary of the return policy as stated online.

Personalized Product Return Policy

Customized/personalized product cannot be returned. All sales are final on customized/personalized products.

Pre-Designed / Stock Product Return

Pre-designed/stock product can be returned 30 days from the date of delivery. If the product returned is NOT defective, worn, used or drilled and the customer will NOT be purchasing another product, there is a 20% restocking fee. Additionally, the customer will be responsible for shipping costs and insurance cost for the return to our warehouse. The initial shipping cost paid will not be refunded.

Pre-Designed/Stock Product Exchange

Pre-designed/stock product can be exchanged 30 days from date of delivery. If the customer would like to exchange a product that is NOT defective, worn, used or drilled for a different product, the customer will be responsible for shipping and insurance costs. to our warehouse. Any differences in price and shipping charges will be charged or credited accordingly. Products returned must be new, unused, and in the original packaging.

Manufacturer Warranty Claims

If any product is defective and the customer would like to file a warranty claim, the customer will be responsible for shipping and insurance cost to our warehouse. If the product defect warrants a claim and is within the warranty period, we will ship the customer (free of charge) a new product to replace the defective product. If the original product is no longer available, we will ship a similar product. In cases where a suitable replacement cannot be located, you will receive a credit equal to the original price paid for your next purchase with OnTheBallBowling.com.

Incorrect Item Received

If you have received the wrong item, please contact us at 1-888-2-GO-BOWL (888-246-2695) extension 110. Please refer to your order number. We will arrange for your item to be returned for replacement.

Damaged Item Received

If the customer receives an item that is damaged and the customer feels that it needs to be returned please follow these simple steps.

- 1. Email Jack Sullivan (jack@leadingedgepromo.com)with a description of the damage and photos of the product (and shipping box if it was damaged in shipping to the customer). Order number and customer's telephone number along with the best time to reach the customer must be included.
- 2. If the customer is not able to send images of the damage customer can call us at 1-888-2-GO-BOWL (1-888-246-2695) ext 110.

Return Address: OnTheBallBowling, Attn: Return Center, 2001 W. Parkes Ave. Broadview, IL 60155